



Midwest Railcar Repair, Inc.

25965 482nd Avenue
Brandon, SD 57005

Like many in the rail industry the Association of American Railroad's Car Repair Billing System Redesign implemented October 1, 2004 affected Midwest Railcar Repair, Inc. directly.

Midwest Railcar had been utilizing the same Billing & Inventory System for the past 10 years. The system was not cost effectively upgradeable and change was imminent.

We initiated our efforts for system change-upgrade with the most obvious choice, our current system providers. It soon became apparent that in the past 10 years little had been done to improve the basic system that we were currently using. We hoped that with all the technical breakthroughs other industries were capturing somehow the Railroad Industry, in particular the Contract Repair Shops and their options for Car Repair Billing Systems didn't somehow get overlooked.

Through our searches we came across the Express Yard System. From the onset the system had the design elements we were in search for, Contract Shop Billing with an integrated Material Purchasing & Inventory side. Our demo with the Express Yard personnel went well and we purchased, started implementation in early 2005.

Our implementation of the Express Yard System went almost flawless with the help of the customer support personnel at Express Yard. Their system has allowed us to improve our work processes through eliminating steps that were required with our old system, however no longer needed with the capabilities of Express Yard. Our production process of billing entry, estimate submissions for approvals, material shortage reports and subsequent material purchases and the final billing process has also been increased as well with the implementation of the Express Yard System. Overall the Express Yard System has been a welcome addition to our daily processes at Midwest Railcar Repair.

David Smook
Vice President/ Chief Inspector
Midwest Railcar Repair, Inc.
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